



NATGROWTH FUND



NATGROWTH



I’AFRICA IYATHUTHUKA

National and Africa Growth, Development and Investment Centre

BROAD-BASED GROWTH

AND INVESTMENT PROGRAMME

*World-Class Strategies, Projects, Investment, Growth Funds,
Job Creation, BBBEE, SMME and Skills Development*

INVITATION FOR PPP’S: PROJECTS, PARTNERS, PANELISTS AND PARTICIPANTS

This exciting Programme aims to facilitate Funding and Implementation of High-Impact Broad-Based Business and Economic Growth and Development Projects, Partnerships and Investments. The programme provides **Strategic Direction**, building on **ASGISA: Accelerated and Shared Growth Initiative** for South Africa, the **Apex Priorities, ANC Resolutions, World Cup 2010, Provincial and Local Growth and Development Strategies**, and previous **Natgrowth Programmes and Reports**: see www.natgrowth.co.za. The **Outcomes** include **Bankable Business Plans, Investment Funding and Implementation processes** with high impact on **Job Creation, LED, BBBEE, SMMEs and Skills Development**. The intensive workshops and outcomes are integrated in a **high value Strategic, Business and Economic Report**.

DAY 1: NEW NATIONAL, PROVINCIAL AND LOCAL GROWTH STRATEGIES AND PROJECTS

DAY 2: NEW INDUSTRIAL AND SECTOR GROWTH STRATEGIES AND PROJECTS

DAY 3: NEW BUSINESS GROWTH STRATEGIES, PROJECTS, FINANCE AND INVESTMENT

___ 02-03 Sep Mpumalanga ___ 25-26 Sep Eastern Cape ___ 28-30 Oct KZN
___ 18-20 Nov W Cape / National ___ 09-11 Dec Kenya ___ 2009 Programmes
___ National ___ Gauteng ___ North West ___ Free State ___ Limpopo ___ N Cape ___ Africa

PARTNERS, PANELISTS AND PARTICIPANTS INVITED

OFFICE OF THE PRESIDENCY, PREMIERS, NATIONAL, PROVINCIAL AND LOCAL GOVERNMENT, BUSINESSES, CHAMBERS, DEVELOPMENT AGENCIES, FINANCIAL INSTITUTIONS, INVESTORS, LABOUR AND STAKEHOLDERS

Previous programmes: ASGISA Task Team, Mrs Zanele Mbeki, Presidency, Mmembathisi Mdladlana Minister of Labour, Sazini Ndlovu IDT Jobs for Growth, ABSA, AFD, AfriVula, AIDC, ANC, Anglo, BAM-SA, Banking Council, Business Connexion, Business Partners, B-Tel, BUSA, Callforce, CENTLEC, CHAMSA, COSATU, CSIR, Deloitte, National, Provincial & Local Government, DBSA, DEAT, DME, DOA, DOC, DOL, DOH, DOT, DME, DPE, DPLG, DPW, DSR, Dti, Durban Film Office, DIPA, ECDC, ECSECC, EDI, Education, Ekta, Ekurhuleni, ELIDZ, ESKOM, Ethanol Africa, Embassies: French, German, Israeli, UK, USA; Ekurhuleni, Embizeni, Eskom, Ethanol Africa, FASSET, FDC, FNB, FEDUSA, GCIS, GEDA, GEP, GPF, GPG, GTKF, Hibiscus DA, IBM, ICASA, ICT Charter, IDC, Innovation Hub, Interakt, Investec, Invest N West, Ithala, Jasco, JCCI Nafcoc, Joburg, Khula, KZN Growth Fund, Land Bank, Liberty, LimDev, Llale, Lucent, M&R Badiri, Mandela Metro, Mangaung, Maxim, MboxOne, MEGA, MIDZ, MINTEK, NAAMSA, NAFCOC, NDA, Nedbank, NEF, NEDLAC, NEPAD, NMCF, NPI, NT, NWU, Okhahlamba, OR Thambo, PMR, MIDZ, Proudly SA, Rainbow, Resilient, SA Breweries, SABC, SACCOM, SACOB, SA Canegrowers, Samaita, SAIRR, SALGA, SARB, SEDA, SGI, SETA’s, Sisonke, SML, Southern Cross, Stanbic, Stats SA, Telkom, TECSA, TEP, TETA, Tiffany, Thabo Mbeki Fund, TIL, TIKZN, TISA, Transnet, Ubuntu, Ubunye, Ugu, UKDfid, UKZN, UNDP, UYF, World Bank, XStrata, Yebo Coops

NATGROWTH is an independent empowered **Growth, Development and Investment Centre**, managing Business and Economic Development Programmes, Projects, Partnerships and Investments, as a Leading Strategic Resource for all Stakeholders. Natgrowth provides Strategic, Management, Investment and Financial Advisory Services, as well as Education and Training Development programmes in association with **NATGROWTH FUND**, NATGROWTH INVESTMENTS, Natgrowth Devbank, I’Africa Iyathuthuka, I’Africa Foundation (non-profit) & London School of Business SA, since 1993. www.natgrowth.co.za; www.londev.co.za.

Executives: Eric Stillerman BSocSc BAHons BAcc CA (SA) MA CEO Business & Economic Growth, Development & Investment specialist, life-long experience in the public and private sectors as activist, executive and consultant; Artie Phatlane NDE, Maki Mothiane Dip Tour, Allan Dendere MBA Dip Ed, Taurai Gumbo BSc Econ Hons Zim, Lisnias Mupambireyi BSc Econ Lon AMD IMM Zim, Sphiwe Mathebula, Luxolo Ngcuthushe. **Non-exec:** Dr Clyde Green-Thompson, Dr Colin Lawrence UK and China

DAY 1: NEW NATIONAL, PROVINCIAL AND LOCAL GROWTH STRATEGIES AND PROJECTS

08.00 Registration/Refreshments/Networking

08.30 Introduction and Objectives: Growing to the Next Level

Programme Director: Eric Stillerman, Natgrowth CEO and All Participants

- **ASGISA:** Accelerated and Shared Growth Initiative for South Africa Update
- **ANC** Conference Resolutions and **NDR:** The National Democratic Revolution
- **Apex Priorities:** Integrating ASGISA, ANC Resolutions and Industrial Strategies
- **Economic Overview** and Update: Growth, Employment, Budgets, Markets
- **New Integrated Strategic Objectives:** Priorities, Opportunities and Challenges

10.00 Morning Refreshments/Networking

10.30 NEW National Growth Strategies and Projects: 2008-2014

Panel, Invited: Office of the Premier, Economic Development, Natgrowth

- **Key Initiatives,** Review of Progress, New Opportunities, Challenges and Initiatives
- **Investment Initiatives** Budget **R580b:** Unlocking Funds
- **Infrastructure** Programmes and Projects: Speeding Up Delivery
- **Sector Strategies:** Agro-processing, Biofuels, BPO&O, Tourism, Transport, 2010, Other
- **Job Creation:** Addressing the Challenges of Halving Unemployment and Poverty
- **Skills and Education** including JIPSA: Joint Initiative for Priority Skills Acquisition
- **Equity: 2nd Economy** Integration, BBEE, SMME’S, COOPS, EPWP, BIG, Other

11.30 Provincial Growth and Development Strategies, Projects and Investment Initiatives

Panel Invited: Office of the Premier, Economic Affairs and Finance, Investment Agencies

- **Overview:** Projects, Investments, Funding, Opportunities, Challenges, the Way Forward
- **Big 10+ High Impact Projects,** Investments, Budgeting, Funding
- **Progress: Growth, Investment and Employment** Targets by District and Sector

12.30 Lunch/Networking

13.30 District and Local Growth Projects and Investment Opportunities

Invited: SALGA, Provincial, District and Local Representatives

14.15 Transport, Trade and Logistics Hubs and Corridor Projects

Panel Invited: Transport, MCLI, DBSA, Treasury, Natgrowth

- **Trade Centres** and IDZ’s

15.00 Afternoon Refreshments/Networking

15.30 Development Planning with Geographical Information Systems

Adri De La Rey, Eskom GIS Manager

16.00 The Way Forward: Discussion and Conclusions *All Participants*

- **Projects**
- **Action Plans**
- **Investment Proposals**

17.00 Closure

DAY 2: NEW INDUSTRIAL AND SECTOR GROWTH STRATEGIES AND PROJECTS

08.00 Registration/Refreshments/Networking

08.30 New Industrial and Sector Strategies and Projects: Overview

Panel Invited: the dti, Eric Stillerman Natgrowth CEO

09.00 Infrastructure Investment, Transport, Construction, Housing, Public Works

Panel Invited: Transport, Roads and Public Works, DBSA, Treasury

10.00 Morning Refreshments/Networking

10.30 Agriculture, Agro-processing, Bio-fuels, Forestry, Land and Water

Panel Invited: DLA, Agriculture Specialists

11.15 Tourism, Arts, Culture and 2010 Strategies and Projects

Panel Invited: DEAT, DACS, DSR, Tourism Industry

12.15 ICT, BPO&O and Call Centres

Panel Invited: Economic Development, dti, Industry Specialists

13.00 Lunch/Networking

14.00 Workshop Discussion: Other Sectors

- **Manufacturing** and Downstream Sectors
- **Mineral Beneficiation** Strategies and Projects
- **Energy:** Increasing Supply and Managing Demand
- **Petro-Chemicals** and Downstream Products
- **Metals and Wood** Products

15.00 Afternoon Refreshments/Networking

15.30 Workshop Discussion: Social Sectors

- **Integrated Housing** and Property Development
- **Education** and Skills Development
- **Healthcare** and Social Development

16.15 Discussion and Conclusions

- **Project Structuring**
- **Partnerships**
- **Investment Proposals**
- **Action Plans**
- **Implementation and Leadership**
- **Follow-up processes**

17.00 Closure

DAY 3: NEW BUSINESS GROWTH STRATEGIES, PROJECTS, FINANCE AND INVESTMENT

08.00 Registration/Refreshments/Networking

08.30 New Business Development Strategies and Projects: Overview

Eric Stillerman, CEO Natgrowth

- **New Business Development** Opportunities and Processes
- **New Business Strategies** for Competitive Advantage in a Dynamic Environment
- **Project Packaging** and Partnerships
- **Business Planning:** Viability, Sustainability and Bankability

09.00 SMME Development and Financing

Invited: Khula, SEDA, Investment Agencies

10.00 Morning Refreshments/Networking

10.30 Business and Industrial Development and Investment

Invited: Banks, IDC, Trade and Investment Agencies

11.30 BBBEE Strategies, Projects and Financing

Invited: BBBEE Specialists, NEF

12.30 Lunch/Networking

13.30 Interactive Workshop Discussion *All Participants*

- **Business Projects** and Investment:
- **Broad-based Growth:** 2nd Economy Integration
- **SMME, Enterprise Development** and COOP Projects and Investment
- **BBBEE Strategies,** Projects and Investment
- **1st and 2nd Economy** Integration Initiatives
- **Job Creation** Projects
- **Investment** Proposals and Deals
- **NatGrowth Fund** Investments, Deal Structuring and Facilitation

15.00 Afternoon Refreshments/Networking

15.30 Feedback, Discussion and Conclusions *All Participants*

- **Project Packaging and Structuring**
- **Partnership Facilitation**
- **Investment Proposals and Funding Deals**
- **Implementation, Leadership** and Management Processes
- **Action Plans,** Targets, Timeframes, Monitoring and Review
- **Budgeting, Funding** and Financial Management
- **MOU’s,** Structures and Drivers
- **The Way Forward:** Follow-up Processes and Support Services

16.30 Closure



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REGISTRATION FORM / TAX INVOICE

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Attention: Artie Phatlane_____ Allan Dendere_____ Sphiwe Mathebula_____ Luxolo Ngcuthushe_____ Maki Mothiane_____ Eric Stillerman_____

Contact Name_____ Position_____ Organisation_____ Department_____ Tel_____ Fax_____ Cell_____ Email_____ Postal Address_____ Code_____

We wish to Participate as follows: **Delegates**_____ Number of Delegates_____ **Speakers**_____ specify_____ **Sponsors**_____ specify_____

___ **02-03 Sep Mpumalanga** ___ **25-26 Sep Eastern Cape** ___ **28-30 Oct KZN**
 ___ **18-20 Nov W Cape / National** ___ **09-11 Dec Kenya** ___ **2009 Other Provinces**

Normal Fees (incl. Vat) 1 Day R2 500 (R2 850); 2 Days R5 000 (R5 700); 3 Days R7 000 (R7 980)

Less Special Natgrowth Sponsorship 20% due to tight Economic conditions and Budget constraints

Net Fees (incl. Vat) 1 Day R2 000 (R2 280); 2 Days R4 000 (R4 560); 3 Days R5 600 (R6 384)

Discounts 2 - 4 Delegates -10%; 5 - 10 Delegates -20%; 11+ Delegates and **Special Rates** on inquiry

Delegate Number Day 1_____ Day 2_____ Day 3_____ All 3 Days_____

Total Number _____ Delegates x _____ Days x Fee above R_____ R_____

Discount _____ %: see above - R_____

Fees ex Vat R_____

Vat 14% Vat Reg: 4430141921; Your Vat Reg No: _____ R_____

TOTAL FEES Payable in Advance R_____

BANK DETAILS NATGROWTH, NEDBANK, BUSINESS CENTRAL, BRANCH 128405 ACCOUNT 1284046540

CREDIT CARD Cardholder: _____ Expiry: ___ / ___ Type: Visa ___ Master ___

Card number: _____ CCV: _____ Amount: R _____

Signature: _____ Straight: ___ Budget: ___ Months: _____

NOTE Investment, Finance, Project and Partnership facilitation is available during and after the programme with market-related facilitation fees and options for partnership participation.

PARTICIPANTS Please indicate any special diet, health or other requirements on a separate page if necessary

Name	Position	Tel / Cell	Fax	Email